Global leader in Aerospace, Transportation and Defense technology migrates from HP-UX to Linux using COBOL-IT.

A Global leader in Aerospace, Transportation and Defense technology migrated from HP-UX to Linux, upgraded their Oracle database, and moved their COBOL portfolio from Micro Focus to COBOL-IT in less than 3 months. With the migration, they have better performance and better opportunities for modernization at less than half the cost.

The Software Application

A global leader in Aerospace, Transportation and Defense technology with over 2000 employees, and revenues exceeding 14.0 bn euros per year, has moved to COBOL-IT.

Their cutting-edge products and services meet the needs of commercial and government customers from around the world, spanning the space, defense, science and security markets.
The Decision to use COBOL-IT

When evaluating the potential for cost savings, it was evident that it would be worthwhile to examine alternatives to their COBOL solution. They determined that COBOL-IT provided full compatibility with their Micro Focus solutions at a fraction of the cost.

The migration to COBOL-IT was completed in less than 3 months with the ready availability and close collaboration of the HTWC technical staff, the Rehosting Competence Center Srl, and Finsoft Srl.

"Increasingly, we are seeing global leaders, with multi-billion dollar revenue streams, recognizing that their modernization plans require them to change their COBOL vendor, and increasingly, we are seeing them select COBOL-IT. This global leader in Aerospace, Transportation and Defense technology was able to complete their migration in less than 3 months with substantial savings. That is the measure of success we seek at COBOL-IT."

Stephane Croce, CEO of COBOL-IT

Challenge/Solution/Customer Benefit matrix

<table>
<thead>
<tr>
<th>Challenge</th>
<th>Solution</th>
<th>Customer Benefits</th>
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</thead>
<tbody>
<tr>
<td>Need to modernize an aging platform</td>
<td>Re-host the application on a Linux platform, upgrade the Oracle database, and migrate to COBOL-IT.</td>
<td>Lower costs of ownership and maintenance free up capital that can be used to provide better Customer service.</td>
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<tr>
<td>High costs of new COBOL licenses</td>
<td>Replace Micro Focus with COBOL-IT</td>
<td>Opens Modernization potential without unpredictable price increases.</td>
</tr>
<tr>
<td>No changes to COBOL</td>
<td>Replace Micro Focus with COBOL-IT</td>
<td>Change is transparent to users.</td>
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<tr>
<td>Short time window to perform migration</td>
<td>Confirm ability to hit short time window with COBOL-IT technical assessment</td>
<td>Users benefit from the increased agility of Global leader in Aerospace, Transportation and Defense technology, and lower cost of ownership of the COBOL provider.</td>
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</tbody>
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For more information about COBOL-IT, and our products and services, please visit www.cobol-it.com

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