



# ORSUD Valley migrates from an IBM Mainframe to Windows using COBOL-IT Open Source Solutions

## PROJECT HIGHLIGHTS

### Industry:

Document Management Services

### Application:

Online and Batch components

### COBOL-IT Solutions:

COBOL-IT Compiler Suite  
Enterprise Edition

### Previous Environment:

IBM DOS/VSE Mainframe  
JCL  
VSAM

### New Environment:

DELL Server  
Windows 2008 Server  
Delphi

### Previous COBOL:

IBM COBOL 85



ORSUD Valley, an affiliate of the Caisse d'Epargne in France, specializes in Document Management services. ORSUD Valley was running their application on an IBM DOS/VSE system. When support for the mainframe was terminated, ORSUD Valley had to re-host rapidly, with no changes to their COBOL code. They chose COBOL-IT for their low cost, high performance, and excellent technical services.



*"We made the decision to migrate from our IBM Mainframe in April, 2011, and set an aggressive goal of being re-hosted on a Windows Server by the end of August, 2011.", said **Bérangère Fruchet**, IT Manager of ORSUD Valley. "The COBOL-IT Technical Team was very helpful, and their contributions were very much appreciated. We knew that some changes in the application would be required in moving to the Windows environment. These issues were resolved very quickly. I'm happy to say, we met our targets, and we are very satisfied with the results."*

## ORSUD Valley

Located in Bordeaux, ORSUD Valley specializes in document management, and the creation of magnetic stripe cards.

ORSUD Valley has developed a successful business helping customers make their communications more efficient, and more effective, while also helping them make their data storage simpler and more reliable. With their strong service orientation, they work closely with their customers, and frame their solutions around their customers' precise needs.

ORSUD Valley currently has 65 employees working in the Bordeaux region, and over 9 million € in revenue annually.



## The ORSUD Valley software application

ORSUD Valley's software application consists of 470 COBOL programs that have been in development and maintenance since 1988.

On the IBM Mainframe, the entire application was maintained using the IBM COBOL 85 Compiler. Data storage was primarily in flat files.

As the team prepared the migration, they re-designed the user interface in DELPHI, running COBOL on the back end. Batch programs were all re-compiled and run with the COBOL-IT Compiler Suite Enterprise Edition.

The entire task was accomplished in-house by ORSUD Valley's development team over a 5-month time frame. The benefits from the Application Modernization included cost savings, and improved performance. The Delphi front end enhanced the user experience with a graphical user interface.



## Choosing COBOL-IT

The ending of the maintenance contract on the IBM DOS/VSE Mainframe put ORSUD Valley in a situation where they had to make a strategic choice for their mission-critical COBOL application. In a short time-frame they had to complete their migration, and it was critical that the application function in an identical manner. There was neither time nor the desire to rewrite the COBOL code. The COBOL chosen had to meet rigid compatibility and performance requirements. It was understood that the move from the Mainframe to Windows would provide opportunities, but would also create challenges. It was critical that the COBOL-IT support team be responsive, and effective.



**COBOL-IT proved to provide the best value, considering the low price, and highly responsive and expert technical staff.**

With these constraints, ORSUD Valley had to choose between 3 different solutions: upgrading their mainframe, migrating with a proprietary COBOL compiler, and migrating with the Open Source solution provided by COBOL-IT. COBOL-IT was selected, as it provided a combination of high performance, high compatibility, and responsive service. With the choice of COBOL-IT, ORSUD Valley realized substantial cost savings as well.



## COBOL-IT also provides substantial savings

"ORSUD Valley found that the Windows operating environment provided them advantages from both a cost perspective and in the opportunities offered for application modernization." said Stephane Croce, CEO of COBOL-IT. "Their technical teams were able to make the transition in about 5 months, and we're very pleased with the results."



## Challenge/Solution/Customer Benefit matrix

Challenge	Solution	Customer Benefits
End of Maintenance on aging IBM Mainframe	Migrate ORSUD Valley's Document Management Software from IBM DOS/VSE Mainframe to Windows 2008 Server.	Significant cost savings, and improved performance.
"Green Screen" front-end	Redesign the front-end portion of the application in Delphi, communicating with COBOL on the backend.	Improved user experience, without changing any of the core COBOL that contains the company business rules.
Identical functionality	Recompile with the COBOL-IT Compiler Suite Enterprise Edition.	Lower costs, lower risks.

For more information about COBOL-IT, and our products and services, please visit [www.cobol-it.com](http://www.cobol-it.com)

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